

Outside Sales Representative

George L. Wilson & Co., the tri-state's number one source for high quality construction equipment and supplies is currently looking for an **Outside Sales Representative**. We have been serving the construction industry in Western PA and West Virginia since 1969.

Responsibilities and Requirements for this position include:

- Make personal sales calls at customer sites on regular basis
- Stay current on existing & emerging product and DOT standards
- Follow-up on all generated quotes
- Assist customers with problem-solving
- Execute sales efforts in an ethical and professional manner while representing company on and offsite
- Exceptional time management and organizational skills required
- Commitment to demonstrate high level of professionalism
- Ability to lift, carry, and transport work-related materials to client site (frequently weighing 80 lbs, occasionally more than 80 lbs. Company truck provided.)
- Ability to visit and move around at construction and other work sites, including the ability to maneuver in tight or small spaces.
- Degree in engineering or closely related field with 3 years of relevant sales and industry experience; or equivalent combined education and on the job experience.

This candidate will be trained in-house before stepping into outside role. Territory is established but there is always room for growth potential.

This is a Monday - Friday position with very few overnight stays in a course of a calendar year. If interested in hearing more, please submit resume to Dayna Phillips at: dphillips@georgelwilson.com or 412.952.6881 to discuss position and interview process.

Visit our website at: www.georgelwilson.com to learn more about the company, the stability, and history of our work.